

UAW Transnational Organizing

Presentation to IndustriALL St. Petersburg - Sept. 11, 2012

The UAW's global organizing strategy

- Committed to focusing resources on organizing all of the transnational auto companies in the US.
- Support unions around the world trying to organize at US companies where UAW has a relationship with the company (Detroit big three).
- Support an aggressive global auto organizing agenda within IndustriALL
- Use IndustriALL TNC networks and GFA's to coordinate global organizing strategies.
- Build strong relationships with partner auto unions to support international organizing initiatives.
- Build a strong global middle class.

Mercedes Campaign Update

Series of spring meetings with Daimler Works Council leaders and Mercedes workers

QuickTime™ and a decompressor are needed to see this picture.



German/American House Call Teams

- 13 member organizers from IG Metall and Daimler Works Council just completed 3 weeks house calling in Tuscaloosa, AL
- Joined by 13 UAW organizers and member organizers
- Hundreds of workers visited
- 47 recruited to serve on a "Leadership Council"
- Goal is to keep expanding the Council (now up to 57)
- Leadership meeting set for Sept. 12

German delegation to Mercedes



Jointly produced magazine on UAW and Mercedes Unions/Works Council in Germany



Jointly produced magazine on UAW and **Mercedes Unions/Works Council in Germany**

the what and why of Works Council

Codetermination:

Definition: the participation of labor with management in determining business policy



Letter from UAW President Bob King to Mercede



Provides a Seat at the Global Table

By not having representation, the Vance plant has not been able to have a seat at the table on





Betriebsrat

"Betriebsrat" is the German word for Works Council. But what does a German Works council actually do? And what's the role of the union?

Employment relations in Germany and the United States are basically similar - on one side is the employer and on the

Without employee representation it is in the employer's sole power to decide on wage levels, fringe benefits.

seek a solution. The employer's decision is final. Every problem, even if it involves the same situation as faced by another

Without a union, a representation will not be democratically legitimate. From my point of view, it is important that our 3000 employees at Vance, the company's only final assembly auto plant in the U.S., have a democratically legitimate part within the WEC - this would also guarantee a strong voice within the nanel

Mercedes - If you feel "threatened" by house-callers can call the police



Toolbox Information

Update on Unsolicited Home Visits

Team Members have freely shared with us that unsolicited home visits from non-MBUSI personnel have continued. It has been our long-standing practice to openly communicate with our Team Members. Therefore, we would like to update you further on this topic.

MBUSI has not and does not share Team Members' information with non-MBUSI personnel. Mishandling confidential information is a violation of our policy. Efforts are underway through our iT department and Daimler Corporate Security to identify whethe confidential information has been wrongfully shared. Local authorities have been notificand if it is determined that a policy violation has occurred, all appropriate action will be taken.

Team Members have also reported to us that certain misleading statements have been made during these home visits. MBUSI would like to speak openly and address some o

Mercedes Plan

- Continue to work with Daimler Works Council
- Stay with positive message and don't get sidetracked by management's anti union flyer
- Message that focuses on the issue of representation
- Continue to build Leadership Council
- Produce with the Daimler Works Council the next issue of "The Spark"

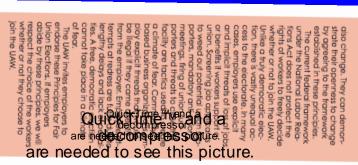
Nissan Workers Campaign Update

Betty Jones video >> Mock UP <<

Campaign Objectives

- To support Nissan workers' attempts to organize a UAW local in Canton, Mississippi
- To build public support for Nissan workers
- To achieve a fair environment where workers can exercise choice

Nissan has rejected the UAW Principles for a Fair Union Election







UAW PRINCIPLES PGANISH FOR FAIR UNION ELECTIONS

Nissan, North America Waging a Campaign of Fear

- Threats to close plant or redirect product away from Canton if employees vote for a union
- One on one interrogation sessions
- Series of anti union videos
- Anti union Roundtable meetings and focus groups
- Threats of retaliation against worker leaders
- Non stop demonization of UAW
- UAW's record is plant closings Nissan's record is constant expansion

Worker Campaign

- Focus on building the Fair Election Committee from 200 to at least 250
- Big focus training worker leaders for TV, newspaper columns, quotes for news articles, etc.
- Messaging
 - Fair election with equal time, equal access, no threats
 - This is about industry standards: we either all go up together or we all go down together
 - Temp issue is huge

United States Congressman Bennie Thompson

June 3 press conference in support of Nissan workers

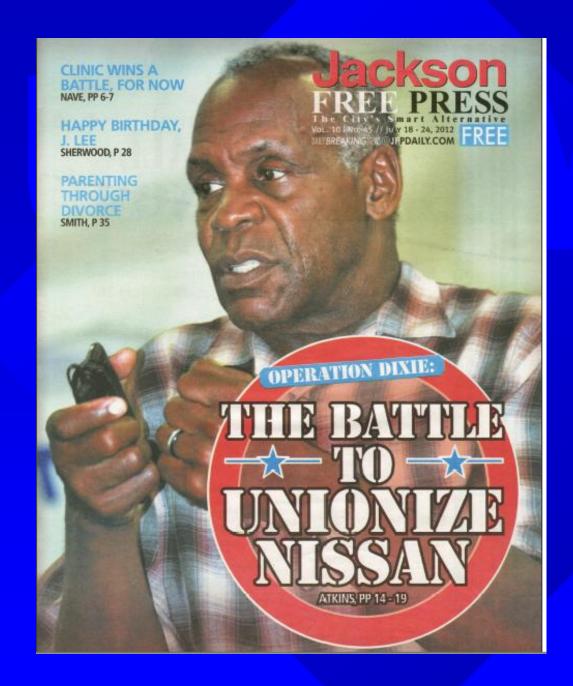


Monitoring Committee Mississippians for Fairness at Nissan

- Community committee formed to expose Nissan's anti union campaign and support workers right to organize
- Consists of a dozen well known public figures (clergy, elected leaders, civil rights leader, community activists)
- Holding press conference in 2 weeks
- Workers will give testimony how they have been threatened and intimidated by the employer

Nissan Worker Travels to Brazil With UAW President Bob King

- Nissan worker Morris Mock spoke before CUT convention
- Spoke about the fear in the plant and his fear being there



UAW is recruiting celebrities to speak out for justice for Nissan workers



Danny Glover video



Actor Danny Glover and Nissan Workers



If Nissan's anti-union, anti-fair election, antiequal time stance is not corrected, then the UAW is preparing to start a global campaign to expose Nissan's violations of human and worker's rights.

DO BETTER TOGETHER An Integrated Global Campaign





COMMUNITY MOBILIZATION

- · Develop joint UAW-community initiatives
- Mississippi students
- NAACP
- · Mississippi clergy
- · Faith-based awareness
- · Mississippi Alliance for Justice At Nissan
- (monitoring committee)
- Canton community
- Email newsletter
- · Event leafleting



ALLY DEVELOPMENT

- Celebrities: Danny Glover, Herschel Walker, etc.
 Global allies
- Southern academics
- · Third-party verifiers
- Other labor organizations (MS, national and global)
- · Roll out endorsements



DEALERSHIP AND AUTO SHOWS

- · Bannering and leafleting possible this fall
- Begin with 50 key dealerships; expand to 250; expand to Brazil, Western Europe
- Related activities: city council resolutions, campus protests, earned media, community forums
- Detroit Auto Show (January 2013); kick off global actions at world auto shows





I WENT IT

WORKER

- Worker organizing
 Worker messaging and
- training
- Expand Fair Election Committee
- Nissan Worker's
 Community Service
 Committee



GLOBAL ENGAGEMENT

· Global OI

- Global Communications
- Delegations to Mississippi
- Global Labor
- Global letter writing campaign from allies and progressive organizations
- Multiple country activities: UK, Japan, France, Brazil, South Africa, Australia, India, Russia, Spain



EARNED MEDIA

- News bureau: LTEs, op-eds, quote placement, quick response
- Upcoming articles: Reuters temp article; WSJ fair election op-ed; op-ed opportunities with USA Today, Reuters, etc.
- · Ed Schultz visit to Mississippi
- · National print and broadcast media
- · Southern editorial board meetings



SOCIAL MEDIA

- Website
- Campaign Twitter, Facebook, YouTube accounts
- Student Twitter and Facebook accounts
- Online video contests
- · Video: Betty Jones, documentary, etc.
- SMS
- · County-by-country strategy



PAID MEDIA

- Japa
- . 110
 - Mississippi media (including radio opportunities with workers and retirees)
- Banner ads on auto sites
 - Social media ads

Through our global contacts with labor and human rights organizations the UAW has grown support for our campaign in:

- Brazil
- Germany
- United Kingdom
- Australia
- South Africa
- Spain

- Japan
- France
- India
- Russia
- China

A Country by Country Strategy

- We cannot do this alone
- We are consulting with the home country unions in developing coordinated strategy and plan

Through our global contacts with labor and human rights organizations the UAW has grown support for our campaign in:

-Plant actions-Dealership actions-Government pressure-Auto show actions-Union to union leverage-Social media action-Distribution disruption

- -Shareholder actions
- -International instruments (OECD, ILO, GFAs, UN)
- -Build Nissan/Renault global network
- -Global media strategy
- -Global labour events

The UAW is engaged in support actions for Unions in other countries:

- UAW instrumental in getting Ford to sign International Framework Agreement (IFA)
- UAW in discussions with GM, Chrysler and several suppliers to sign IFA's
- UAW, in conjunction with Ford, was part of a delegation to India to investigate possible worker's rights violations. UAW is working with Ford to help create a free and fair election process in Chennai.
- UAW is actively supporting independent unions in Mexico (Honda, PKC and Flex-n-gate).
- Held dealership actions in solidarity with Hyundai/Kia workers on strike (Aug 22) 31 dealerships, 13 states.

End