

31.05.2004

NORTH		
Regions	Units	% on Italy
PIEMONTE	4.891	11.60%
LOMBARDIA	7.140	16.90%
VENETO	816	1.90%
LIGURIA	7.063	16.80%
OTHERS	631	1.50%
<b>TOT. NORTH</b>	<b>20.541</b>	<b>48.70%</b>

CENTER		
Regions	Units	% on Italy
TOSCANA	2.939	7,00%
LAZIO	8.260	19,60%
ABBRUZZI	877	2,10%
<b>TOT. CENTER</b>	<b>12.076</b>	<b>28,60%</b>

SOUTH		
Regions	Units	% on Italy
CAMPANIA	7.172	17,00%
PUGLIA	1.266	3,00%
OTHERS	1.097	2,60%
<b>TOT. SOUTH</b>	<b>9.535</b>	<b>22,60%</b>



**ITALY – JV / FINMECCANICA GROUP: (\*)**

**42.152 units**

(\*) Including FINMECCANICA share in JV